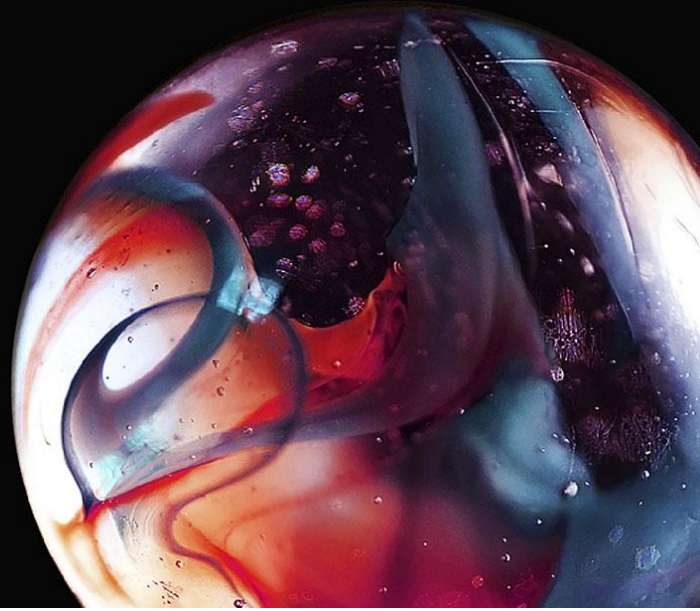


# HSBC ETF Capital Markets Team

A dedicated team on hand to help with ETF execution

January 2024

For Professionals Clients only.



## How can we help?

We understand that simple and cost-efficient executions of your ETF trade can be just as important as the performance of the ETF itself. As such, we are on hand for all enquiries relating to buying or selling of the HSBC ETFs. The team is constantly monitoring liquidity and pricing and communicating with Authorised Participants and Liquidity Providers. We take care to understand your specific requirements and provide expertise to help in your decision-making.



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### **Valentina Riva**

ETF Capital Markets  
Senior Specialist  
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### **Pulkit Arora**

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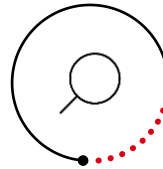
### **Daniel Skora**

Head of ETF Capital  
Markets APAC  
Hong Kong



## Our services

### **Pre-trade analysis**



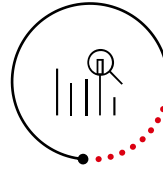
We can provide a liquidity analysis looking at both secondary and primary market liquidity as well as colour on market impact and expected trade costs for buy, sell and for switch trades

### **APs and liquidity providers**



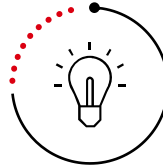
We have connections with all key ETF liquidity providers, and we can facilitate access to axes, inventories and ETF distribution trades

### **Secondary market surveillance**



We continuously monitor our ETF spreads, volumes and trading data across all exchanges and listing venues

### **Market intelligence**



We are your eyes and ears in the market place and as such we can provide colour on ETF flows and global trends

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