Survey on ESG and Asia

Insights collected at PRI in Person event 2023



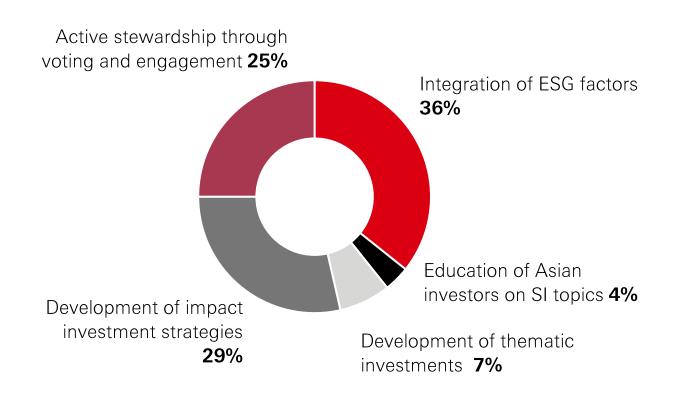
For professional clients and institutional investors only

Over the course of the PRI in Person conference, we engaged with 56 attendees including investment managers and asset owners, and inquired into their views on sustainable transition and investment in Asia through a survey. The following are the survey results and our interpretations.

Questions on investment managers

Q: Which of the following approaches should investment managers prioritise in the next 3 -5 years if they intend to **expand sustainable investments** (SI) in Asia?

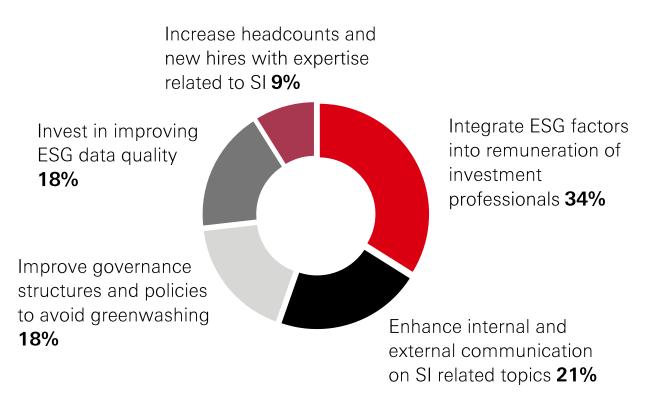
Integration of ESG factors is often seen as the first step to sustainable investing. With this being the top choice (36%), it can be assumed that most respondents believe there is still room for improvement in this area (e.g. in terms of consistency, asset class coverage). The development of sustainable investment solutions, impact and thematic strategies included adds up to 36% as well, while 'education of Asian investors' is the bottom choice, suggesting that investment managers can enhance their product offerings before moving onto investor education.



O: Listed below are some steps an investment manager may need to **implement within their organisation to build a robust SI capability** in Asia. According to you, which action should they prioritise?

Incorporating sustainability metrics into investment professionals' scorecards is

perceived as the most important, while increasing SI related headcounts is the least favoured choice. As the 5th Edition of the HSBC ESG Sentiment Survey¹ suggests, respondents may think that enough specialists have been hired. Now investment managers are at a stage to integrate ESG into business decisions by making it an **objective part of their assessment** and remuneration.



Questions on other stakeholders

of respondents advocate for real economy businesses in Asia to prioritise the **transition**

to a net-zero business model to support sustainable economic growth. Decarbonisation has also been ranked top among other environmental issues that investors will focus on in the HSBC ESG Sentiment Survey². The next choices - preserve biodiversity and natural capital, adapt to extreme weather conditions, improve corporate governance, and support equality and worker's rights – are of similar importance. But, if we single out answers from respondents that work for organisations operating in Asia, 'preserve biodiversity and natural capital' drops to zero, indicating that this are relatively less important topics at this stage.

34% of respondents express their belief that governments and public agencies in Asia should prioritise resource allocation over the next 3-5 years to

facilitate the early and responsible closure of GHG-intensive assets to support a just transition.

This does not come as a surprise with the world's largest coal producers and consumers being China and India³. It is acknowledged that efforts of Asian governments in reducing their countries' reliance on fossil fuels underpins the success of a global just transition. 'Develop and improve access to affordable, environmentally sustainable energy', 'provide policy support and tax incentives for green products and services', and 'support "green" jobs growth and skills development' come next with similar polls.

 $^{1.\} Reference\ to\ Question\ 20\ in\ the\ HSBC\ ESG\ Sentiment\ Survey\ 5th\ Edition\ (July\ 2023).\ For\ the\ full\ report,\ please\ visit\ \underline{https://www.research.hsbc.com/R/51/tNPtlCm}$

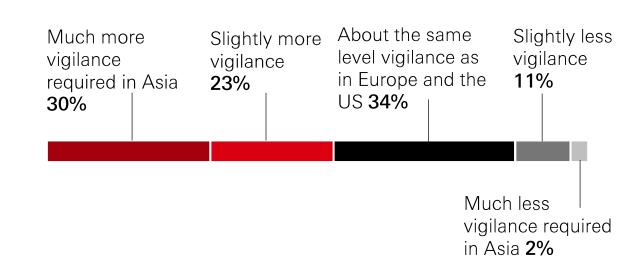
^{2.} Reference to Question 5 in the HSBC ESG Sentiment Survey 5th Edition (July 2023). For the full report, please visit https://www.research.hsbc.com/R/51/tNPtlCm

^{3.} International Energy Agency 'Coal 2022'. For the full report, please visit https://iea.blob.core.windows.net/assets/91982b4e-26dc-41d5-88b1-4c47ea436882/Coal2022.pdf
Source: HSBC Asset Management and Morningstar, data as of October 2023. The information contained in this publication is not intended as investment advice or recommendation.

Questions on Asia compared to other regions

Q: Compared to Europe and the US, how much vigilance do you think is required to **avoid the risk of greenwashing** when investing in SI in Asia?

While **53%** of respondents mention that **greater vigilance is required when investing in SI in Asia,** 47% also believe it should stay the same or lower. As such, there is a polarised view and the slight skew towards having more vigilance could be due to the greenwashing concerns making headlines in Europe and America.

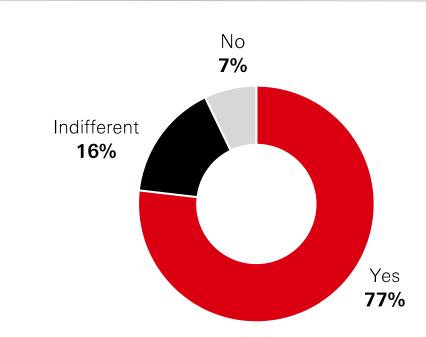


Q: Do you support the gradual alignment of SI related regulations in Asia towards European standards?

An overwhelming 77% of respondents support the gradual convergence of SI related regulations in Asia with European standards. Again, even if we only look at answers from Asia, the distribution is still the same. Global alignment of disclosures and regulatory frameworks has been a recurring theme at this year's PRI in Person conference, where

we observed **consensus on promoting**

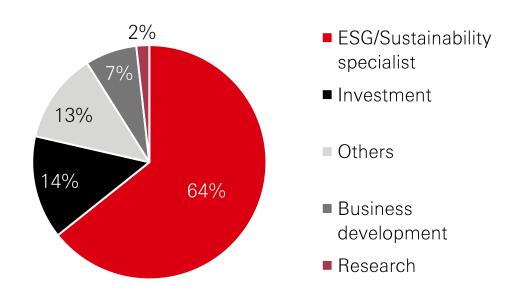
convergence, consistency and interoperability of policies across jurisdictions.



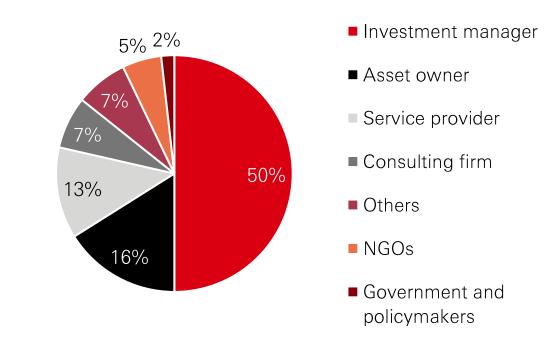
Profile of respondents

The profiles of the 56 respondents in terms of company type, job role and region are summarised in the following graphs. All participants responded to all 6 questions in the survey. By asking the question 'In which region does your organisation/ company operate?', we intend to isolate respondents who may provide an Asian perspective when completing the survey. However, this group may be underrepresented as respondents working in companies/ organisations with global coverage but physically based in Asia are not taken into account.

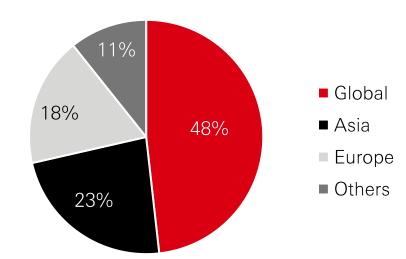
Which area do you work in?



What type of organisation/ company do you work for?



In which region does your organisation/company operate?



Today, we and many of our customers contribute to greenhouse gas emissions. This is why HSBC Asset Management, together with other asset managers, have an important role to play in supporting the transition to a net zero economy. Step by step, we are developing strategies to reduce our own emissions and to help our customers reduce theirs.

Important information

For Professional Clients and intermediaries within countries and territories set out below; and for Institutional Investors and Financial Advisors in Canada and the US. This document should not be distributed to or relied upon by Retail clients/investors.

The value of investments and the income from them can go down as well as up and investors may not get back the amount originally invested. The capital invested in the fund can increase or decrease and is not guaranteed. The performance figures contained in this document relate to past performance, which should not be seen as an indication of future returns. Future returns will depend, inter alia, on market conditions, fund manager's skill, fund risk level and fees. Where overseas investments are held the rate of currency exchange may cause the value of such investments to go down as well as up. Investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets. Economies in Emerging Markets generally are heavily dependent upon international trade and, accordingly, have been and may continue to be affected adversely by trade barriers, exchange controls, managed adjustments in relative currency values and other protectionist measures imposed or negotiated by the countries and territories with which they trade. These economies also have been and may continue to be affected adversely by economic conditions in the countries and territories in which they trade. Mutual fund investments are subject to market risks, read all scheme related documents carefully.

The contents of this document may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose. All non-authorised reproduction or use of this document will be the responsibility of the user and may lead to legal proceedings. The material contained in this document is for general information purposes only and does not constitute advice or a recommendation to buy or sell investments. Some of the statements contained in this document may be considered forward looking statements which provide current expectations or forecasts of future events. Such forward looking statements are not guarantees of future performance or events and involve risks and uncertainties. Actual results may differ materially from those described in such forward-looking statements as a result of various factors. We do not undertake any obligation to update the forward-looking statements contained herein, or to update the reasons why actual results could differ from those projected in the forward-looking statements. This document has no contractual value and is not by any means intended as a solicitation, nor a recommendation for the purchase or sale of any financial instrument in any jurisdiction in which such an offer is not lawful. The views and opinions expressed herein are those of HSBC Asset Management at the time of preparation, and are subject to change at any time. These views may not necessarily indicate current portfolios' composition. Individual portfolios managed by HSBC Asset Management primarily reflect individual clients' objectives, risk preferences, time horizon, and market liquidity. Foreign and emerging markets. Investments in foreign markets involve risks such as currency rate fluctuations, potential differences in accounting and taxation policies, as well as possible political, economic, and market risks. These risks are heightened for investments in emerging markets which are also subject to greater illiquidity and volatility than developed foreign markets. This commentar

All data from HSBC Asset Management unless otherwise specified. Any third party information has been obtained from sources we believe to be reliable, but which we have not independently verified.

HSBC Asset Management is the brand name for the asset management business of HSBC Group, which includes the investment activities provided through our local regulated entities. HSBC Asset Management is a group of companies in many countries and territories throughout the world that are engaged in investment advisory and fund management activities, which are ultimately owned by HSBC Holdings Plc. (HSBC Group). The above communication is distributed by the following entities:

- In **Argentina** by HSBC Global Asset Management Argentina S.A., Sociedad Gerente de Fondos Comunes de Inversión, Agente de adstración de productos de inversión colectiva de FCI N°1:
- In **Australia**, this document is issued by HSBC Bank Australia Limited ABN 48 006 434 162, AFSL 232595, for HSBC Global Asset Management (Hong Kong) Limited ARBN 132 834 149 and HSBC Global Asset Management (UK) Limited ARBN 633 929 718. This document is for institutional investors only, and is not available for distribution to retail clients (as defined under the Corporations Act). HSBC Global Asset Management (Hong Kong) Limited and HSBC Global Asset Management (UK) Limited are exempt from the requirement to hold an Australian financial services license under the Corporations Act in respect of the financial services they provide. HSBC Global Asset Management (Hong Kong) Limited is regulated by the Securities and Futures Commission of Hong Kong under the Hong Kong laws, which differ from Australian laws. HSBC Global Asset Management (UK) Limited is regulated by the Financial Conduct Authority of the United Kingdom and, for the avoidance of doubt, includes the Financial Services Authority of the United Kingdom as it was previously known before 1 April 2013, under the laws of the United Kingdom, which differ from Australian laws;
- In **Bermuda** by HSBC Global Asset Management (Bermuda) Limited, of 37 Front Street, Hamilton, Bermuda which is licensed to conduct investment business by the Bermuda Monetary Authority;
- In **Canada** by HSBC Global Asset Management (Canada) Limited which provides its services as a dealer in all provinces of Canada except Prince Edward Island and also provides services in Northwest Territories. HSBC Global Asset Management (Canada) Limited provides its services as an advisor in all provinces of Canada except Prince Edward Island;
- In **Chile**: Operations by HSBC's headquarters or other offices of this bank located abroad are not subject to Chilean inspections or regulations and are not covered by warranty of the Chilean state. Further information may be obtained about the state guarantee to deposits at your bank or on www.sbif.cl;
- In **Colombia**: HSBC Bank USA NA has an authorized representative by the Superintendencia Financiera de Colombia (SFC) whereby its activities conform to the General Legal Financial System. SFC has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Colombia and is not for public distribution;
- In **Finland, Norway, Denmark** and **Sweden** by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026) and through the Stockholm branch of HSBC Global Asset Management (France), regulated by the Swedish Financial Supervisory Authority (Finansinspektionen);
- In France, Belgium, Netherlands, Luxembourg, Portugal, Greece by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026);
- In **Germany** by HSBC Global Asset Management (Deutschland) GmbH which is regulated by BaFin (German clients) respective by the Austrian Financial Market Supervision FMA (Austrian clients);
- In **Hong Kong** by HSBC Global Asset Management (Hong Kong) Limited, which is regulated by the Securities and Futures Commission;
- In India by HSBC Asset Management (India) Pvt Ltd. which is regulated by the Securities and Exchange Board of India;
- In Israel, HSBC Bank plc (Israel Branch) is regulated by the Bank of Israel. This document is only directed in Israel to qualified investors (under the Investment advice, Investment marketing and Investment portfolio management law-1995) of the Israeli Branch of HBEU for their own use only and is not intended for distribution;
- In **Italy** and **Spain** by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026) and through the Italian and Spanish branches of HSBC Global Asset Management (France), regulated respectively by Banca d'Italia and Commissione Nazionale per le Società e la Borsa (Consob) in Italy, and the Comisión Nacional del Mercado de Valores (CNMV) in Spain;
- In **Mexico** by HSBC Global Asset Management (Mexico), SA de CV, Sociedad Operadora de Fondos de Inversión, Grupo Financiero HSBC which is regulated by Comisión Nacional Bancaria y de Valores;
- In the **United Arab Emirates**, **Qatar**, **Bahrain** & **Kuwait** by HSBC Bank Middle East Limited which are regulated by relevant local Central Banks for the purpose of this promotion and lead regulated by the Dubai Financial Services Authority.
- In Oman by HSBC Bank Oman S.A.O.G regulated by Central Bank of Oman and Capital Market Authority of Oman;
- In **Peru**: HSBC Bank USA NA has an authorized representative by the Superintendencia de Banca y Seguros in Perú whereby its activities conform to the General Legal Financial System Law No. 26702. Funds have not been registered before the Superintendencia del Mercado de Valores (SMV) and are being placed by means of a private offer. SMV has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Perú and is not for public distribution;
- In **Singapore** by HSBC Global Asset Management (Singapore) Limited, which is regulated by the Monetary Authority of Singapore;
- In **Switzerland** by HSBC Global Asset Management (Switzerland) AG. This document is intended for professional investor use only. For opting in and opting out according to FinSA, please refer to our website at https://www.assetmanagement.hsbc.ch/ if you wish to change your client categorization, please inform us. HSBC Global Asset Management (Switzerland) AG having its registered office at Gartenstrasse 26, PO Box, CH-8002 Zurich has a licence as an asset manager of collective investment schemes and as a representative of foreign collective investment schemes. Disputes regarding legal claims between the Client and HSBC Global Asset Management (Switzerland) AG can be settled by an ombudsman in mediation proceedings. HSBC Global Asset Management (Switzerland) AG is affiliated to the ombudsman FINOS having its registered address at Talstrasse 20, 8001 Zurich. There are general risks associated with financial instruments, please refer to the Swiss Banking Association ("SBA") Brochure "Risks Involved in Trading in Financial Instruments";
- In **Taiwan** by HSBC Global Asset Management (Taiwan) Limited which is regulated by the Financial Supervisory Commission R.O.C. (Taiwan);
- In the **UK** by HSBC Global Asset Management (UK) Limited, which is authorised and regulated by the Financial Conduct Authority;
- And in the US by HSBC Global Asset Management (USA) Inc. which is an investment adviser registered with the US Securities and Exchange Commission.

NOT FDIC INSURED ♦ NO BANK GUARANTEE ♦ MAY LOSE VALUE